

OSAPIENS CASE STUDY

For a Healthy Future:

How Lohmann & Rauscher digitalizes supply chains



Industry:



Medical devices



Number of employees: 5400



Annual revenue: >800 Mio

Products:

osapiens HUB for EUDR, osapiens HUB for Due Diligence (LkSG), osapiens HUB for Whistleblower Directive

Highlight Results:



Increased efficiency in risk analysis processes



Centralized data integration & integrated news monitoring

Find out more about the collaboration between Lohmann&Rauscher and osapiens



From Risk Analysis to Security of Supply: Efficiency and Compliance in Healthcare

Complex Organizational Structures and Processes

Global supply chains present both challenges and opportunities. Lohmann & Rauscher offers a wide range of medical products that require the highest standards of quality, traceability and compliance with strict regulations. This structure requires harmonization between the central purchasing department in Germany and Austria and the decentralized purchasing organizations in the subsidiaries. In addition, there is the integration of departments such as marketing, which do not have a direct link to the supply chain, must also be involved.

The challenge for L&R: to create unified processes that enable seamless collaboration across all locations and departments while meeting increasing regulatory requirements. Standardized software solutions can help here, but their complexity requires concessions.

The challenges at Lohmann & Rauscher at a glance

01 Complex Structures and Requirements:
Lohmann & Rauscher has a central purchasing department in Germany and Austria, supplemented by decentralized purchasing organizations in the group companies. The challenge was to create processes that enabled a common understanding and efficient collaboration.

02 Diversity of Regulations:
As a medical device manufacturer, the company is already subject to strict regulations such as the Medical Device Regulation (MDR). The new regulations on sustainability, including the German Supply Chain Due Diligence Act (LkSG), the EU Whistleblower Directive, the European Deforestation Regulation (EUDR), as well as the Corporate Sustainability Reporting Directive (CSRD) and the Corporate Sustainability Due Diligence Directive (CSDDD), have posed and continue to pose new challenges for the company. These requirements call for specific measures and centralized control, which are developed by interdisciplinary teams.

03 Data and Process Management:
Another challenge is integrating and maintaining up-to-date supplier data and mapping risk analysis. Especially for departments without direct supplier contact, such as marketing, integration into the processes is complex.





„Digitalization and sustainability as strategic pillars: Lohmann & Rauscher uses regulatory challenges to optimize the supply chain and drive sustainable health-care solutions with the osapiens HUB.“

ALANA-JANEL WALDECKER
STRATEGIC PROCUREMENT MANAGER AT L&R



Diversity of Regulations

For L&R, compliance with growing regulatory requirements is a key task. Regulations such as the LkSG, the EU Whistleblower Directive and the EUDR require precise risk analysis, continuous data maintenance and the implementation of seamless compliance measures.

To meet these requirements, L&R has established a dedicated ESG department. The aim is not only to see sustainability as a regulatory obligation, but also to promote it as part of corporate responsibility, in line with L&R's corporate claim People.Health.Care. Close cooperation between the specialist departments ensures that L&R not only ensures compliance, but also actively promotes sustainable innovation.

Data and Process Management

A central element of ESG compliance is data and process management. Managing and updating supplier data using Excel or manual processes is time consuming. Appropriate interfaces can help. L&R has automated processes to better manage risks while reducing administrative overhead.

With automation it is possible to:

- improve supply chain timeliness and transparency
- conduct efficient risk analysis
- make processes faster and error-free

A Recipe for Success: L&R Relies on osapiens HUB for Sustainable and Digital Processes

One platform – modular, intuitive, efficient

After a comprehensive evaluation, L&R chose the osapiens HUB as its central platform to efficiently manage sustainability and compliance requirements. The platform's modular structure allows for flexible customization to the company's specific needs. Features such as structured risk analysis, automated workflows and pre-configured report templates ensure ease of use and efficient implementation of requirements.

Roles and Permissions

A key advantage of the osapiens HUB is the scalable roles and permissions concept. It ensures that all employees, especially in purchasing, have the necessary access and that clear task assignments are defined. At the same time, specific roles and responsibilities can be flexibly adapted, which facilitates the integration of different departments.

Increased Efficiency through Digitization

By implementing the osapiens HUB, Lohmann and Rauscher was able to significantly increase the efficiency of its risk analysis processes. Manual activities have been minimized. At the same time, news monitoring facilitates the identification and assessment of acute potential risks. The integrated Tell-Us whistleblowing system from Lohmann & Rauscher also enables the Human Rights Officer in the osapiens HUB to contact those affected and to control the processing.

Efficiency and Compliance in Healthcare: the Opportunities of Bureaucratic Regulations

With the osapiens HUB, L&R not only meets the requirements of LkSG, Whistleblower and EUDR, but also uses them as a strategic opportunity. The platform supports the company in proactively addressing regulatory requirements and implementing sustainable improvements in the supply chain.

Promoting Sustainability Awareness

The strict regulatory requirements also create the opportunity to put sustainability and compliance at the center of the corporate strategy and to live up to L&R's corporate claim People.Health.Care.

With the implementation of the osapiens HUB, Lohmann und Rauscher has not only taken an important step towards digital transformation and increased efficiency, but has also created the basis for a sustainable future.

**You have questions?**

Feel free to contact us
for more information.

[Find out more](#)



osapiens develops software that empowers companies to drive sustainable growth across their entire value chain.

The **osapiens HUB**, a multi-tenant hyperscaler platform designed to enable cross-company collaboration and AI-automation, combines over 25 solutions in two categories: **Transparency solutions** enable companies to report on financial and non-financial data, manage supply chains, mitigate risk of all kinds (including cyber-risks and trade- and geo-political risks), and ensure compliance with product, reporting and supply chain regulations. **Efficiency solutions** enable AI-driven supplier collaboration, maintenance, service, and distribution processes to improve operational performance and strengthen competitiveness.

osapiens was founded in 2018. Headquartered in Mannheim, Germany, with offices across Europe and the United States, the company works with an international team of over 550 employees. It supports more than 2,500 customers worldwide, from SMEs to global enterprises across industries.



2,500 + Customers
60 + Countries
550 + Employees
60 + Nationalities

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