

OSAPIENS CASE STUDY

Sustainable packaging:

WEIG digitizes compliance in the paper and packaging industry

WEIG

driven by care

Industry:



Paper and packaging industry



Approximately 1,900 employees
(WEIG Group)



€730 million

Solutions:

osapiens HUB for Supply Chain Compliance (LkSG), osapiens HUB for Whistleblower Protection Directive, osapiens HUB for EUDR

Results:



Timely introduction of LkSG, EUDR, and whistleblower processes



Structured documentation and central overview



Foundation laid for further ESG regulations

Reliable implementation of the LkSG, EUDR, and EU Whistleblower Directive with osapiens





“In addition to **osapiens’** positive reputation, the close cooperation with the law firm GvW (Graf von Westphalen), which advises WEIG on legal issues, was a decisive factor.”

OLE PÖTTER

HEAD OF PURCHASING AT WEIG HOLDING
GMBH & CO KG

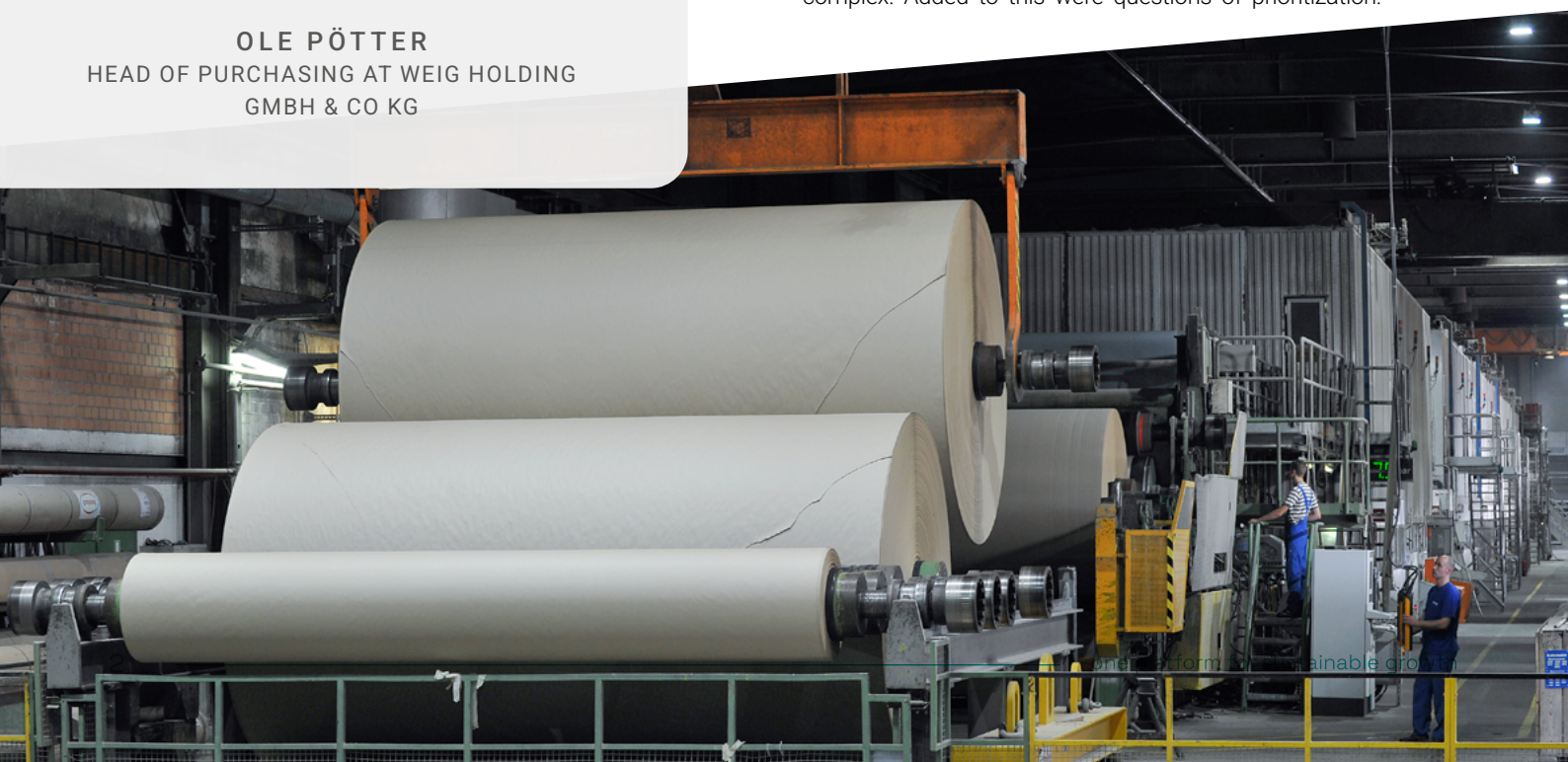
About WEIG

WEIG, a recognized, owner-managed group of companies in the international paper and cardboard industry, employs 1,900 people in Europe and South America. With sales of €730 million, it is part of a closed value chain: from waste paper recycling to the manufacture and marketing of paper and cardboard and cardboard products such as folding cartons and plasterboard. The business model is based on a clear commitment to sustainability and resource conservation.

Sustainability has been an integral part of the company's strategy for many years – both in terms of environmental responsibility and ensuring long-term competitiveness. Against the backdrop of growing ESG requirements, WEIG has comprehensively developed its sustainability strategy. A key step in this process was the establishment of a sustainability department that reports directly to the management. In addition, the company has set up cross-divisional working groups to anchor sustainability in a structured manner across all locations. The focus is on transparency and uniform, efficient data management across all companies.

The challenges: complex structures, diverse requirements

With the German Supply Chain Due Diligence Act (LkSG) coming into force, WEIG, like many industrial companies, was faced with the challenge of rethinking existing processes. Different ERP systems with supplier master records and varying responsibilities made implementation complex. Added to this were questions of prioritization:





“What was initially considered a factor of uncertainty turned out to be a **smoothly implementable project** thanks to **osapiens**,”

Which tools are essential, and which are merely optional? Which groups of people need access to these software solutions – and in what form?

The introduction of a secure whistleblower system within the framework of the EU Whistleblowing Directive was also crucial. To this end, WEIG intensively examined whether the requirements could be met with the chosen solution and came to a clear conclusion – the osapiens solution bundles all functions in one platform.

Selection of a scalable and legally compliant solution

In the search for a suitable software solution, the decision was made in favor of the osapiens HUB. The osapiens platform impressed with its clearly structured, intuitive operating concept, fair price-performance ratio, and the possibility of implementing other ESG topics such as the EUDR with the same platform.

Even though the initial decision only concerned the implementation of the LkSG and the Whistleblower Directive, the modular platform approach subsequently proved to be a decisive advantage: for WEIG, it was a great added value to be able to fall back on a scalable solution as regulatory complexity increased.

Gradual integration into existing processes

Initially, a pragmatic approach was chosen in order to make rapid progress: supplier master data was imported via Excel, and the interface is being expanded in parallel as part of the extension to the EUDR. The intuitive usability of the osapiens HUB significantly supported the onboarding process.

With the osapiens HUB, the LkSG processes and the whistleblower system could be introduced in a structured

and efficient manner. The platform provides both technical and content-related guidelines for all teams involved – from risk management and the legal department to internal audits.

Central platform for compliance and documentation

The osapiens HUB is the central platform for WEIG to implement the LkSG and the whistleblower directive. All measures are documented in one place, responsibilities are clearly assigned, and requirements for deadlines, documentation obligations, and documentation are met. External audits can also be efficiently prepared using the platform.

In addition, a secure, legally compliant whistleblower channel was established—without any additional technical or organizational effort.

Strategic basis for future ESG requirements

With its decision to use the osapiens HUB, WEIG has laid a central cornerstone for sustainable ESG management. This not only ensures legally compliant implementation of the LkSG and the Whistleblower Directive, but also embeds it strategically. At the same time, the company is in a position to seamlessly integrate further regulations such as the

You have questions?

Feel free to contact us
for more information.

[Find out more](#)



osapiens develops software that empowers companies to drive sustainable growth across their entire value chain.

The **osapiens HUB**, a multi-tenant hyperscaler platform designed to enable cross-company collaboration and AI-automation, combines over 25 solutions in two categories: **Transparency solutions** enable companies to report on financial and non-financial data, manage supply chains, mitigate risk of all kinds (including cyber-risks and trade- and geo-political risks), and ensure compliance with product, reporting and supply chain regulations. **Efficiency solutions** enable AI-driven supplier collaboration, maintenance, service, and distribution processes to improve operational performance and strengthen competitiveness.

osapiens was founded in 2018. Headquartered in Mannheim, Germany, with offices across Europe and the United States, the company works with an international team of over 550 employees. It supports more than 2,500 customers worldwide, from SMEs to global enterprises across industries.



2,500 + Customers
60 + Countries
550 + Employees
60 + Nationalities

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