osapiens

OSAPIENS CASE STUDY

Thinking Beyond the Bean: From EUDR to What's Next

How the Italian coffee roaster is working with osapiens to build its EUDR compliance approach while preparing for future regulatory requirements.

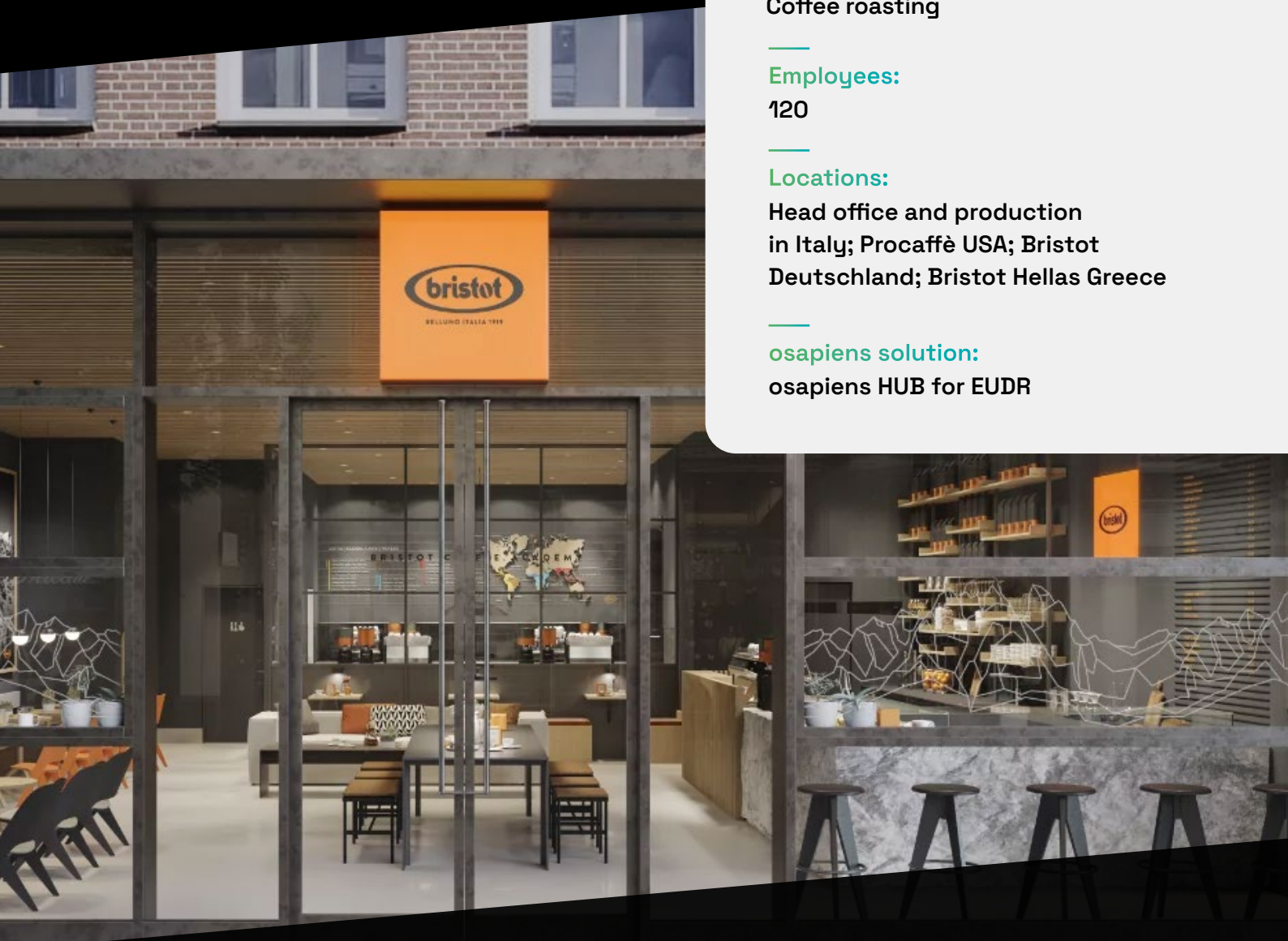
bristot
BELLUNO ITALIA 1919

Industry:
Coffee roasting

Employees:
120

Locations:
Head office and production in Italy; Procaffè USA; Bristot Deutschland; Bristot Hellas Greece

osapiens solution:
osapiens HUB for EUDR



Learn more about the partnership between Procaffè and osapiens.



I can say that I am very satisfied with the choice of osapiens. For the most delicate phase of onboarding, we had support in Italian, which definitely made the implementation easier. The platform has also been adopted by many of our green coffee suppliers, and this will make all activities easier and faster.

SAMUELE DE LAZZARI
PURCHASING MANAGER
PROCAFFÈ S.P.A

A family-run coffee roaster since 1919

Founded in 1919 in Belluno, Italy, by the Bristot family, Procaffè S.p.A. has grown into an international coffee roaster whose products are sold under the Caffè Bristot brand. Today, the company roasts approximately 6,000 tons of green coffee annually and distributes its products across 60 countries. The hospitality sector (HoReCa) accounts for 75% of its business, while retail represents the remaining 25%.

With its headquarters and production based in Italy, Procaffè also operates through entities in the United States, Germany, and Greece, serving international markets while maintaining its Italian roots.

Preparing for EUDR Amid Changing Requirements

For coffee producers and roasters like Procaffè, the EU Deforestation Regulation (EUDR) introduces new requirements for supply chain transparency and traceability. Companies must be able to demonstrate that the coffee they place on the EU market is deforestation-free, supported by reliable sourcing information and geolocation data. With implementation deadlines postponed twice and regulatory requirements evolving, preparing for compliance has become a moving target.

Procaffè wanted to take action early rather than wait for the regulation to take effect. Its goal was to establish a professional, reliable approach to EUDR compliance as quickly as possible. Instead of developing internal processes independently, the company chose to work with osapiens from the outset, building its compliance approach around a dedicated platform.

A Platform for More Than One Regulation

Procaffè wanted to avoid building additional manual processes to meet EUDR requirements. When the company began evaluating software solutions, numerous providers had entered the market, many offering tools developed specifically for EUDR compliance. Procaffè, however, was looking beyond a single regulation.

Over the previous five years, the company had already invested in several sustainability initiatives, from sourcing green coffee through sustainability programs and offering carbon-neutral products to using CO2-free energy and gas and introducing lighter, recyclable packaging. With further regulatory developments on the horizon, Procaffè was looking for a solution that could support more than its immediate EUDR obligations.

This broader perspective became a key factor in choosing osapiens. Rather than investing in a standalone EUDR tool, Procaffè recognized the potential to address multiple sustainability and compliance requirements through one platform.



EUDR Is Just the Starting Point

From contract signing through onboarding and go-live, the implementation with osapiens progressed according to the agreed timeline. With the onboarding phase completed in approximately three months, Procaffè is now transitioning from testing to using the osapiens platform in its live operational environment. One employee has been dedicated to EUDR throughout the process, with much of the initial effort focused on onboarding and preparing for day-to-day use.

While measurable efficiency gains are still ahead, Procaffè has a clear expectation: once the platform is fully established in daily operations, it should reduce the time and manual effort required to manage EUDR compliance. The company also sees potential in the growing number of green coffee suppliers already using osapiens, which could make future data exchange and collaboration more efficient.

The Bigger Vision

For Procaffè, EUDR is only the first step. The company sees the potential to extend its use of osapiens to other areas of sustainability and regulatory compliance, with three priorities shaping its outlook:

- Expanding into PPWR: Procaffè is already evaluating a second agreement with osapiens to address the EU Packaging and Packaging Waste Regulation.
- Supporting carbon-neutral products: The company is considering how osapiens could support its ambition to expand its range of carbon-neutral products.
- Preparing for future requirements: With further regulations around sustainability, carbon emissions, and recycling expected, Procaffè aims to explore how additional compliance activities could be managed through the same platform.

The long-term vision goes beyond complying with individual regulations. Procaffè wants to build an approach that can evolve alongside its sustainability ambitions, with osapiens potentially supporting a growing range of activities.



We looked at several options, but nothing else combined satellite-based deforestation analysis with the scale we needed for suppliers in remote, high-risk origins. osapiens made it possible to move from thousands of unverifiable claims to actual evidence.

MICHELE PROSDOCIMO
PURCHASING
PROCAFFÈ S.P.A

Do you have any questions?

Please don't hesitate to contact us if you would like more information.

More Information

About osapiens

osapiens is an AI platform for compliance and supplier intelligence that enables companies to manage risk and become more resilient. With osapiens' solutions, companies can verify their products, know their suppliers, trace their goods, own their footprint, and report with confidence, all on a single AI platform.

The **osapiens HUB**, a multi-tenant platform designed to enable cross-company collaboration and AI automation, combines more than 25 solutions into seven product suites. These solutions enable companies to centrally manage and automate their supplier relationships, compliance requirements, and global supply chains, as well as optimize their maintenance, service, and distribution processes to improve operational performance and maximize global competitiveness.

Today, more than 2,500 customers worldwide entrust their most critical business processes to osapiens, from SMEs to global enterprises across industries. Headquartered in Mannheim, Germany, with offices across Europe and the United States, the company works with an international team of over 550 employees.



Contact us

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2,500+	Customers
60+	Countries
550+	Employees
70+	Nationalities

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