

## How PROLIT quickly established structure, transparency, and process reliability with osapiens Fast Track Onboarding

### Company Profile

**PROLIT Verlagsauslieferung GmbH** is an established, medium-sized service provider in the publishing industry. Since its foundation in the late 1960s, the company has grown steadily. Today, they serve around 170 publishers with approximately 42,000 available titles, offering a wide range of **logistics, fulfilment and communication services**. Through innovative service concepts, digital solutions, and close cooperation with the book trade, PROLIT plays a central role in the distribution of media in German-speaking countries.

### Challenges

Facing new and foreseeable regulatory requirements, PROLIT decided to embed regulatory responsibility more firmly within the organization and build up the necessary know-how in a structured way. What made this particularly complex was the company's multi-layered business model: depending on the scenario, PROLIT takes on different regulatory roles, each with its own set of obligations. The first step was therefore to clarify the requirements precisely and establish a solid structure for implementation.

### Why osapiens?

With the osapiens HUB for EUDR, PROLIT chose a solution that addresses regulatory requirements within an integrated system.

#### The decision was primarily driven by three key factors:

- Future-proof platform architecture
- Flexible configuration options
- Fast-track onboarding

### Fast Track Onboarding: The Accelerator to Success

Instead of a lengthy IT project, PROLIT relied on osapiens' structured Fast Track Onboarding approach, with a clear goal: to become productive quickly.

- Structured process with clear milestones
- Flexible, self-directed work
- Rapid value and measurable results
- Support through e-learning, webinars, and videos



The onboarding was very well organized and structured. We were able to work independently and manage our time flexibly. What impressed us most was how quickly we became productive, how well the modules communicate with each other, and how flexibly the osapiens HUB can be used. We were particularly positively surprised by how versatile and creative you can ultimately be with just one compliance suite, which helped us enormously in the project.

#### **DANIEL WEBER**

Projekt Manager Business Development  
PROLIT

### Company Profile:

- ▶ 125 employees
- ▶ three warehouses at two locations
- ▶ more than 38,000 pallet spaces
- ▶ nearly 30,000 container spaces in the Automated Small Parts Warehouse (ASPW)
- ▶ over 18,400 Picking warehouse places
- ▶ 30,000 square meters of logistics space

### Solution:

#### osapiens HUB for EUDR

### Results & Benefits:

- **Structured and integrated processes**
- **Reduced** manual coordination
- **Legally compliant and regulation-conform** implementation of the EUDR
- **Improved data quality**



Do you have questions?

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